EUROPEAN FINANCIAL MANAGEMENT

SYMPOSIUM

Entrepreneurial Finance & Venture Capital Markets

April 15-17, 2010

Co-sponsored by:

Keynote Speakers:
Josh Lerner, Harvard Business School
Alexander Ljungqvist, Stern School of Business, NYU

Symposium Chairs:
Douglas Cumming
Jean-Marc Suret
Mike Wright

Symposium Program
### Thursday, 15 April 2010

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<tr>
<td>18:30</td>
<td>Registration</td>
<td>CIRANO</td>
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<tr>
<td>19:00</td>
<td>Official Welcome</td>
<td>CIRANO</td>
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<tr>
<td>19:30 – 21:00</td>
<td>Inaugural Buffet Reception</td>
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### Friday, 16 April 2010

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<td>8:00 – 9:30</td>
<td>Presentations – 2 parallel sessions</td>
<td>Sessions A1, A2</td>
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<td></td>
<td><strong>Session A1</strong></td>
<td>Room: Concerto</td>
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<td></td>
<td><strong>International VC</strong></td>
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<td><strong>Chair:</strong> John Doukas</td>
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<td>9:30 – 9:50</td>
<td>Coffee Break</td>
<td>Room: Concerto</td>
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<td>9:50 – 11:20</td>
<td>Presentations – 2 parallel sessions</td>
<td>Sessions B1, B2</td>
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<tr>
<td>Session B1</td>
<td>Private Equity</td>
<td>Room: Concerto</td>
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<tr>
<td>Chair:</td>
<td>Gerben de Zwart</td>
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Under the Hammer: Do Private Equity Investors Really Acquire Target Firms For Less?  
**Authors:** Jana Fidrmuc, Peter Roosenboom, Tim Teunissen  
**Discussant:** Mary Anne Majadillas

Corporate Governance and Independent Directors: Much Ado About Nothing? The Evidence Behind Private Equity Investment Performance  
**Authors:** Stefano Caselli, Francesco Corielli, Stefano Gatti, and Francesca Querci  
**Discussant:** Ranko Jelic

Private Equity Funds: Valuation, Systematic Risk and Illiquidity  
**Authors:** Axel Buchner, Christoph Kaserer, Niklas Wagner  
**Discussant:** Mike Wright

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<th>Session B2</th>
<th>IPOs 1</th>
<th>Room: Brahms</th>
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<tr>
<td>Chair:</td>
<td>Wolfgang Bessler</td>
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Local Underwriter Oligopolies and IPO Underpricing  
**Authors:** Xiaoding Liu, Jay R. Ritter  
**Discussant:** Salim Chahine

Auctioned IPOs: The U.S. Evidence  
**Author:** François Degeorge, François Derrien, Kent L. Womack  
**Discussant:** Maria Cecilia Bustamante

The Valuation Effect of Listing Requirements: An Analysis of Venture Capital-Backed IPOs.  
**Authors:** Cécile Carpentier, Douglas Cumming, Jean-Marc Suret  
**Discussant:** François Derrien

11:30 – 12:30  
**Keynote Speaker – Josh Lerner, Harvard Business School:** “Private Equity in a time of Crisis: What does the Future Hold?”  
**Room:** Concerto

12:30 – 13:30  
**Lunch**  
**Restaurant:** Aroma

13:30 – 15:00  
**Presentations – 2 parallel sessions**  
**Sessions:** C1, C2

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<th>Session C1</th>
<th>Venture Capital Investment</th>
<th>Room: Concerto</th>
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<tr>
<td>Chair:</td>
<td>Chris Yung</td>
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Success in Global Venture Capital Investing: Do Institutional and Cultural Differences Matter?  
**Authors:** Sonali Hazarika, Raj Nahata, Kishore Tandon  
**Discussant:** José Martí Pellón

Specialization, Information Production and Venture Capital Staged Investment  
**Authors:** Jerry Cao, Winston T.H. Koh, Choong Tze Chua, Xiaoming Wang  
**Discussant:** Gael Imad’Eddine

Why Do Entrepreneurs Switch Venture Capitalists?  
**Authors:** Douglas Cumming, Na Dai  
**Discussant:** Chris Yung
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<th>IPOs 2</th>
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<td>François Derrien</td>
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Does Managerial Optimism Lead to Long-Run Underperformance? Evidence from Venture Capital-Backed IPOs  
**Author:** Jean-Sébastien Michel  
**Discussant:** Wolfgang Bessler

Does venture capitalists reputation improve the survival profile of IPO firms?  
**Authors:** Olfa Hamza, Maher Kooli  
**Discussant:** Nobuhiko Hibara

Management Quality and Operating Performance: Evidence for Canadian IPOs  
**Authors:** Jean-François Bourdon, Lorne Switzer  
**Discussant:** Xiaoding Liu

15:00 – 15:20  Coffee Break  
Room: Concerto

15:20 – 16:50  Presentations – 3 parallel sessions  
Sessions D1, D2, D3

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<th>Session D1</th>
<th>Angels and Family</th>
<th>Room: Concerto</th>
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<td>Chair:</td>
<td>Ola Bengtsson</td>
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Family Control and Financing Decisions  
**Authors:** Ettore Croci, John A. Doukas, Halit Gonenc  
**Discussant:** Douglas Cumming

Value Added by Angel Investors through Post-Investment Involvement: Exploratory Evidence and Ownership Implications  
**Authors:** Jess H. Chua, Zhenyu Wu  
**Discussant:** Veikko Thiele

Expected Returns to Angel Investors  
**Authors:** Gerald P. Dwyer, Jr., Ramon P. DeGennaro  
**Discussant:** Sofia Johan

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<th>Session D2</th>
<th>Exits</th>
<th>Room: Brahms</th>
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<td>Chair:</td>
<td>Stefano Caselli</td>
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Exits, Performance, and Late Stage Capital: the Case of UK Management Buy-outs  
**Authors:** Ranko Jelic, Mike Wright  
**Discussant:** Stefano Bonini

The Exit Behavior of Venture Capital firms  
**Authors:** Arif Khurshed, Susanne Espenlaub, Abdulkadir Mohamed  
**Discussant:** Florian Tappeiner

Managerial Divestment in Leveraged Buyouts  
**Authors:** James Ang, Irena Hutton, Mary Anne Majadillas  
**Discussant:** Axel Buchner
Gender and the Availability of Credit to Privately Held Firms: Evidence from the Surveys of Small Business Finances  
*Author:* Rebel Cole, Hamid Mehran  
*Discussant:* J. Ari Pandes

Financial Capital Injections among New Black and White Business Ventures: Evidence from the Kauffman Firm Survey  
*Authors:* Robert W. Fairlie, Alicia M. Robb, David T. Robinson  
*Discussant:* Soenke Sievers

Assessing the Impact of Public Venture Capital Programmes in the United Kingdom: Do Regional Characteristics Matter?  
*Authors:* Federico Munari, Laura Toschi  
*Discussant:* Olfa Hamza

16:50 – 18:30  **Round Table Session**  
**Room:** Concerto

**VC in Canada: Challenges and Alternatives**  
Josh Lerner, Douglas Cumming  
Mike Wright, Jean-Marc Suret  
Gilles Duruflé, Louis Doyle

19:00  **Gala Dinner (By bus)**  
**Pointe-à-Callière Museum**

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**Saturday, 17 April 2010**

8:30 – 10:00  **Presentations – 2 parallel sessions**  
**Sessions E1, E2**

**Session E1**  
**IPOs 3**  
**Room:** Concerto

**Chair:** Xiaoding Liu

Financing Activities and Payout Policies of Entrepreneurial Firms: Empirical Evidence from German Initial Public Offerings  
*Authors:* Wolfgang Bessler, Wolfgang Drobetz, Martin Seim  
*Discussant:* Jose M. Plehn-Dujowich

Power Sharing in the Boardroom and its Impact on IPO Performance  
*Authors:* Salim Chahine, Marc Goergen  
*Discussant:* Lorne Switzer

The Dynamics of Going Public  
*Author:* Maria Cecilia Bustamante  
*Discussant:* Federico Munari
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<th>Optimism</th>
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<td>Chair:</td>
<td>Tereza Tykvova</td>
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Entrepreneurial Optimism, Credit Availability, and Cost of Financing: Evidence from U.S. Small Businesses  
*Authors*: Na Dai, Vladimir Ivanov  
*Discussant*: Ola Bengtsson

Agency Risk and Firm Valuation: An Empirical Analysis of Venture Capitalists' Private Expectations  
*Authors*: Georg Keienburg, Soenke Sievers, Thomas Hartman-Wendels  
*Discussant*: Zhenyu Wu

Luck and Entrepreneurial Success  
*Authors*: Diego Liechti, Claudio Loderer, Urs Peyer  
*Discussant*: Rebel Cole

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<td>Coffee Break</td>
<td>Concerto</td>
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<td>10:20 – 11:50</td>
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<th>Session F1</th>
<th>Private Placements, PIPEs, Corporate VC</th>
<th>Room: Concerto</th>
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<tr>
<td>Chair:</td>
<td>Axel Buchner</td>
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The Wealth Effects of Reducing Private Placement Resale Restrictions  
*Authors*: Elizabeth Maynes, J. Ari Pandes  
*Discussant*: Diego Liechti

On the Information Content of Repeated PIPE Offerings  
*Authors*: Ioannis Floros, Travis R. A. Sapp  
*Discussant*: Jean-Sébastien Michel

Competitive Effects of Private Equity Investments  
*Author*: Hung-Chia Hsu, Adam Reed, Joerg Rocholl  
*Discussant*: Antonio J. Macias

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<th>Session F2</th>
<th>Contracts</th>
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<td>Douglas Cumming</td>
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Contractual Characteristics and the Returns of Private Equity Investments  
*Authors*: Emilia Garcia-Appendini, Stefano Caselli, Filippo Ippolito  
*Discussant*: Gerben de Zwart

Changing the Nexus: The Evolution and Renegotiation of Venture Capital  
*Authors*: Berk Sensoy, Ola Bengtsson  
*Discussant*: Na Dai

Competing for Ideas: Matching and Contracting in the Venture Capital Market  
*Author*: Jose M. Plehn-Dujowich, Konstantinos Serfes, Veikko Thiele  
*Discussant*: Ramon P. De Gennaro
11:50 – 12:50  **Keynote Speaker – Alexander Ljungqvist**, *Stern School of Business, NYU:* “The decline and fall of the IPO market”  
**Room: Concerto**

13:00 – 14:00  **Lunch**  
**Restaurant Aroma**

14:00 – 16:00  **Presentations – 2 parallel sessions**  
**Sessions G1, G2**

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<th>Economics of Venture Capital and Private Equity</th>
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<td>Chair:</td>
<td>Na Dai</td>
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The Long-Run Supply and Demand for Venture Capital Funds: Information and Endogenous Entry  
**Author:** Chris Yung  
**Discussant:** Tereza Tykvova

The 'Double Market' Approach in Venture Capital and Private Equity Activity: The Case of Europe  
**Authors:** Marina Balboa, José Martí Pellón  
**Discussant:** Roman Kraeussl

Broken Promises: Private Equity Bid Failures and the Limits of Contract  
**Authors:** Matthew D. Cain, Steven M. Davidoff, Antonio J. Macias  
**Discussant:** Arif Khurshed

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<th>Session G2</th>
<th>Institutional Investment</th>
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<td>Jerry Cao</td>
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The First Step of the Capital Flow from Institutions to Entrepreneurs: The Criteria for Sorting Venture Capital Funds  
**Authors:** Alexander Groh, Heinrich von Liechtenstein  
**Discussant:** Stefano Caselli

A recommitment strategy for long term private equity fund investors  
**Authors:** Gerben de Zwart, Brian Frieser, Dick van Dijk  
**Discussant:** Joacim Tag

The Return to Pension Funds’ Direct Investments in Private Equity: New Evidence on the Private Equity Premium Puzzle  
**Author:** Kasper Meisner Nielsen  
**Discussant:** Jana Fidrmuc

Institutional Investment in Listed Private Equity  
**Authors:** Douglas Cumming, Grant Fleming, Sofia A. Johan  
**Discussant:** Alexander Groh