

Measuring closing price manipulation

Carole Comerton-Forde and Tālis J. Putniņš*

*Discipline of Finance, Faculty of Economics and Business, University of Sydney, NSW
2006, Australia*

This version: 17 April 2007

Abstract

Using a unique hand collected sample of actual closing price manipulation cases we empirically characterize the impact of manipulation on stock exchanges. We find strong evidence that returns, spreads and trading activity at the end of the day all increase significantly in the presence of manipulation and prices revert the following morning. Manipulation also affects the size of trades. Based on these findings we construct an index to measure the probability and intensity of closing price manipulation and obtain estimates of its classification accuracy. This index can be used to calculate the frequency and intensity of closing price manipulation in markets where this data can not be readily obtained.

JEL classification: G14

Keywords: manipulation, closing price, high-closing, index

* Corresponding author: Tālis Putniņš Email: T.Putnins@econ.usyd.edu.au; Phone: +61 2 9351 3915; Fax: +61 2 9351 6461.

We thank the Australian Stock Exchange, the Australian Research Council and Securities Industry Research Centre of Asia-Pacific for funding (ARC Linkage Project LP0455536). We thank the Securities Industry Research Centre of Asia-Pacific and Reuters for providing access to data used in this study. We are grateful for the comments of Utpal Bhattacharya, Doug Harris, Pamela Moulton, Michael Pagano, Tom Smith and seminar participants at the University of Sydney Ph.D. Colloquium, the University of New South Wales and the Australian National University.

Measuring closing price manipulation

Abstract

Using a unique hand collected sample of actual closing price manipulation cases we empirically characterize the impact of manipulation on stock exchanges. We find strong evidence that returns, spreads and trading activity at the end of the day all increase significantly in the presence of manipulation and prices revert the following morning. Manipulation also affects the size of trades. Based on these findings we construct an index to measure the probability and intensity of closing price manipulation and obtain estimates of its classification accuracy. This index can be used to calculate the frequency and intensity of closing price manipulation in markets where this data can not be readily obtained.

JEL classification: G14

Keywords: manipulation, closing price, high-closing, index

1. Introduction

Closing price manipulation imposes a substantial cost to stock exchanges and their participants. This illegal practice commonly involves aggressively buying or selling stock at the end of a trading day in order to push the closing price to an artificial level. Although closing price manipulation is perceived by market participants to be common,¹ to date there is no method with demonstrated accuracy to measure it and little is known about its empirical characteristics. By examining a sample of closing price manipulation cases we quantify the impact of manipulation. Based on these findings we construct a closing price manipulation index and perform analysis to validate its accuracy.

Closing prices are important. They are used to compute mutual fund net asset values (NAV) and they often determine the expiration value of derivative instruments and directors' options. They affect the issue price of many seasoned equity issues, are often used in evaluating broker performance during the day, are used to calculate stock indices and are the most commonly quoted price.

The importance of closing prices creates obvious incentives to manipulate them. Closing prices are known to have been manipulated to profit from large positions in derivatives on the underlying stock² and by brokers attempting to alter their customers' inference of their execution ability.³ Mutual fund NAV are often the basis for fund manager remuneration, therefore also creating incentives for fund managers to manipulate closing

¹ An article in news magazine Maclean's (July 10, 2000, Vol. 113 No. 28, page 39) comments "nearly everyone seems to agree that high closing is common".

² See Stoll and Whaley (1987), Chamberlain et al. (1989), Stoll and Whaley (1991), Kumar and Seppi (1992), Corredor et al. (2001), Xiaoyan et al. (2005).

³ See Hillion and Suominen (2004), Felixson and Pelli (1999).

prices.⁴ Manipulation is known to have occurred during pricing periods for seasoned equity issues or takeovers,⁵ to maintain a stock's listing on exchanges with minimum price requirements,⁶ and on stock index rebalancing days for a stock to gain inclusion in an index.

The existence of market manipulation discourages participation and causes investors to trade in alternative markets (Pritchard, 2003). This has a negative impact on the liquidity of these markets, thereby reducing liquidity externalities and increasing the cost of trading. Reduced order flow also leads to less efficient price discovery. Consequently, manipulation has the potential to increase the cost of capital, making firms more reluctant to list their shares in markets known for manipulation.

There are many different types of stock-price manipulation.⁷ Closing price manipulation is among the most common trade-based manipulation schemes. It can be performed with little planning and capital,⁸ yet it can have very detrimental effects to markets and their participants. It is a common and cheap crime relative to other forms of market

⁴ This type of manipulation is commonly conducted on the last day of a reporting period such as a month-end or quarter-end. See Carhart et al. (2002), Bernhardt et al. (2005), Bernhardt and Davies (2005). This practice is also known as “marking the close”, “painting the tape”, “high closing”, “marking up” or “portfolio pumping”.

⁵ For example see SEC Administrative Proceeding file number 3-11189 (<http://www.sec.gov/litigation/admin/34-48199.htm>).

⁶ For example see SEC Administrative Proceeding file number 3-11812 (<http://www.sec.gov/litigation/aljdec/id303rgm.pdf>).

⁷ For an overview of the different types of stock-price manipulation including action-based, information-based and trade-based see Allen and Gale (1992).

⁸ For examples see SEC Administrative Proceeding file number 3-10926 (<http://www.sec.gov/litigation/admin/34-46770.htm>) and SEC v. Thomas E. Edgar Civil Action file number 05-2009. These examples show that closing price manipulation can be as simple as one party making a purchase of a 100 share block at the end of the day.

misconduct and difficult to eradicate⁹. For these reason, understanding closing price manipulation and being able to accurately detect it is of great importance to exchanges and regulators around the world.

Little is known about the empirical characteristics of closing price manipulation and how to best measure it. This is largely due to the difficulty to obtain the necessary data. The scarceness of data results from the fact that manipulation is often difficult to detect and successfully prosecute and is a sensitive issue for exchanges and regulators. In this paper we use a manually constructed data set of 160 instances of closing price manipulation from four US and Canadian stock exchanges - New York Stock Exchange, American Stock Exchange, Toronto Stock Exchange and TSX Venture Exchange. We identify these instances from systematic searches of litigation releases, legal databases and court records.

Using these data we examine the impact of manipulation on trading characteristics. We find strong evidence of a significant increase in day-end returns, trading activity in the last part of the day and bid-ask spreads in the presence of manipulation. We also find strong evidence that manipulated closing prices revert towards their natural levels the following morning. We use methodology that controls for selection bias that may result

⁹ Even after high profile prosecution cases such as RT Capital (see http://www.osc.gov.on.ca/Enforcement/Proceedings/SOA/soa_20000629_rtcapital.html), litigation releases show that closing price manipulation is still taking place. For example, Market Regulation Services Inc (RS) litigation releases in the matter of Linden, Scott and Malinowski (<http://docs.rs.ca/ArticleFile.asp?Instance=100&ID=77DCFCA6D21C4D4589258DE09ECDC155>); RS litigation releases in the matter of Alfred Simon Gregorian (<http://docs.rs.ca/ArticleFile.asp?Instance=100&ID=449172FB2DAC4C5A8154B6F5AF94CEB3>); and RS litigation releases in the matter of Coleman and Coochin (<http://docs.rs.ca/ArticleFile.asp?Instance=100&ID=1BD8577F07CD4D25BFD649F325459647>).

from the non-random occurrence of manipulation. We also demonstrate that our findings are robust to the potential incomplete detection bias. From these findings we use logistic regression to construct a closing price manipulation index that measures both the probability and intensity of manipulation. The robust statistics used as components for the index allow its application across different markets and different time periods. This is confirmed by performing analysis of the classification characteristics of this index out of market and out of time.

2. Related literature

The earliest studies characterizing the abnormal behavior of closing prices do not attribute their findings to manipulation.¹⁰ A small number of later studies attribute seasonal closing price patterns and day-end trading anomalies, at least in part, to manipulation. Carhart et al. (2002) find that in US equities markets price inflation is localized in the last half hour before the close and that it is more intense on quarter-end days. They attribute this phenomenon to manipulation by fund managers. Similarly, Hillion and Suominen (2004) find on the Paris Bourse that the significant rise in volatility, volume and bid-ask spreads occurs mainly in the last minute of trading and they attribute this to manipulation. We extend these findings by isolating the impact of closing price manipulation from unrelated day-end phenomena and seasonal effects using our unique data set.

¹⁰ See Keim (1983), Roll (1983), Ariel (1987) and Ritter (1988) on seasonal patterns and Wood et al. (1985) and Harris (1989) on intraday anomalies.

Many theoretical models of trade-based manipulation have been developed.¹¹ Kumar and Seppi (1992) develop a model where the manipulator takes a position in the futures market and then manipulates the spot price to profit from the futures position. Bernhardt et al. (2005) develop a theoretical model of a mutual fund manager's investment decision to show that fund managers have incentives to use short-term price impacts to manipulate closing prices at the end of reporting periods. Hillion and Suominen (2004) develop a model in which brokers manipulate the closing price to alter the customers' perception of their execution quality. An earlier theoretical model in Felixson and Pelli (1999) is based on the possibility that traders who have acquired large positions during the day manipulate the closing price to make their performance appear better. The manipulation index developed in this study is an empirically derived instrument that can be used to validate theoretical models of closing price manipulation.

There is a scarce amount of empirical research that uses actual manipulation cases, none of which specifically focuses on closing price manipulation. There are a small number of studies examining corners¹² and longer period manipulation schemes commonly referred to as “pump-and-dump” manipulation. This type of trade-based manipulation differs substantially from closing price manipulation. In a “pump-and-dump” scheme the manipulator attempts to attract liquidity to a stock whilst simultaneously inflating the price so that they can profit from selling the stock at the inflated price. In manipulating a closing price, on the other hand, the manipulator seeks only to create a short-term

¹¹ See Aggarwal and Wu (2006) for a more comprehensive overview as we only make mention of a small proportion.

¹² See Allen et al. (2006).

liquidity imbalance, in many cases just a matter of minutes, and is prepared to accept a loss on the manipulative trades.

Two recent studies examining “pump-and-dump” manipulation cases are Aggarwal and Wu (2006) and Mei et al. (2004). These authors analyze manipulation cases obtained from The US Securities and Exchange Commission (SEC) litigation releases to validate their theoretical models. In the sample analyzed by Aggarwal and Wu (2006), the minimum length of the manipulation periods is two days, the median is 202 days and the maximum is 1,373 days. This shows the great variation in the nature of “pump-and-dump” manipulation cases which makes this type of manipulation difficult to characterize using a blanket approach. Aggarwal and Wu (2006) find that manipulated stocks generally experience a price increase during the manipulation period and a subsequent decrease during the post-manipulation period. They find that illiquid stocks are more likely to be manipulated, manipulation increases stock volatility and that manipulators are likely to be informed insiders such as management, substantial shareholders, market-makers or brokers.

3. Hypotheses

Based on litigation releases and discussions with exchange surveillance personnel and regulators we describe the typical approaches taken by closing price manipulators. We predict how these approaches impact stock exchanges and formulate five hypotheses. We limit our discussion to manipulation intended to increase the closing price. It should

be noted that manipulators may also attempt to push the price of a stock down. However, there are no cases involving price decreases reported in the examined litigation releases. Therefore it is not possible to empirically examine this type of manipulation using our data set of manipulation cases.

Starting from the manipulator's intent – to inflate the closing price – the most straightforward of our hypotheses is that in the presence of manipulation there is a significant increase in price at the end of the day. This requires only that closing price manipulators are successful in achieving their intent at least some of the time. This is consistent with Carhart et al. (2002) who find that equity price inflation is localized in the last half hour before the close and attribute this to manipulation. Similarly, Hillion and Suominen (2004) attribute the finding that changing the closing price mechanism on the Paris Bourse eliminated abnormal day-end returns (Thomas, 1998) to closing price manipulation.

Hypothesis 1: manipulation increases return in the last part of the day.

We hypothesize that artificially inflated day-end prices are due to short-term liquidity imbalances which arise due to the manipulator's order flow. Hence, given overnight to resolve these imbalances, prices should revert towards their natural levels. This is consistent with Carhart et al. (2002) who show that the abnormal positive day-end returns that they attribute to manipulation are reversed by abnormal negative returns from the closing price to the price the following morning.

Hypothesis 2: manipulated closing prices revert towards their natural levels the following morning.

Closing price manipulation can involve as little as one trade executed just prior to the closing time to close the stock at the ask price. However, commonly several trades are used to cause a greater price impact or to increase the probability of being the last to trade. The number and size of trades used by a manipulator is likely to depend on the liquidity of the stock as well as the incentive to manipulate, the amount of funds available to the manipulator and the regulatory environment.

In addition to the trades made by the manipulator, we expect manipulation to induce trading from other market participants. Investors that suspect manipulation is temporarily moving a price away from its natural level will trade against the manipulator to profit from the eventual price reversion. Other investors may speculate on the information content of the manipulator's trades or the momentum of price increases. The expectation that manipulation increases the level of trading activity is consistent with the argument of Hillion and Suominen (2004) that manipulation is the cause of the significant rise in volatility and volume in the last minutes of trading on the Paris Bourse.

Hypothesis 3: manipulation increases trading activity in the last part of the day.

Price impact is viewed by most investors as an undesirable side-effect of making large trades relative to the liquidity in the market because it increases the cost of trading. For a manipulator, the opposite is true: price impact is a desirable effect. Closing price manipulation is often carried out by submitting large buy orders just before the close.¹³ The effect of this action is to consume depth in the order book on the ask side by executing a number of the limit orders thus raising the ask price and the trade price as well as widening the spread. This expectation is consistent with Hillion and Suominen (2004) who argue that manipulation is the cause of the significant rise in the spread in the last minutes of trading on the Paris Bourse.

Hypothesis 4: manipulation increases the spread at the close.

The effect of manipulation on the size of trades at the end of the day is less obvious. The aggressiveness of a manipulator, that is, the size and number of trades made, is likely to depend on the liquidity of the stock being manipulated as well as the strength of the incentive to manipulate and the amount of funds available to the manipulator. In its least aggressive form, manipulation can simply involve making one small trade. This is more likely to occur in thinly traded stocks or when a manipulator intends to influence the closing price repeatedly over a long period of time. In its most aggressive form manipulation involves making many large trades. This is more likely to occur in very liquid stocks and when the manipulator has a lot of resources and incentive, such as a fund manager on the last day of a reporting period. The former scenario would decrease

¹³ For a typical example, see SEC v. Schultz Investment Advisors and Scott Schultz (<http://www.sec.gov/litigation/admin/33-8650.pdf>).

the average size of trades in the last part of the day whereas the latter would increase the average size of trades. Therefore the overall impact on the size of trades is expected to depend on the factors that influence the aggressiveness of a manipulator and the nature of stocks being manipulated. To address this we examine the impact of manipulation separately by the level of liquidity of the stock and whether the manipulation takes place over consecutive days or as separate occurrences on month-end days.

Hypothesis 5: manipulation changes the average size of trades in the last part of the day.

4. Data

We manually collect a sample of 160 instances of closing price manipulation from Canadian and US stock exchanges (Toronto Stock Exchange (TSX), TSX Venture Exchange (TSX-V), American Stock Exchange (AMEX) and the New York Stock Exchange (NYSE)) over the period 1 January 1997 to 1 January 2006. That is, 160 instances where a stock is manipulated on a particular day obtained from six independent manipulation cases, each containing multiple instances of closing price manipulation.

We systematically identify the cases from searches of the litigation releases and filings of market regulators such as SEC, OSC, RS, IDA and MFDA¹⁴ and searches of the legal

¹⁴ The full names of these regulators are US Securities and Exchange Commission (USA), Ontario Securities Commission (Canada), Market Regulation Services Inc. (Canada), Investment Dealers Association (Canada) and Mutual Funds Dealers Association (Canada) respectively.

databases Lexis, Quicklaw and Westlaw.¹⁵ In cases where insufficient details are provided by the market regulators we obtain court records and filings through the Administrative Office of the US Courts using the PACER service.

We eliminate cases from our sample if they do not contain sufficient information to be able to determine which stocks were manipulated on which days, are in over-the-counter markets, are instruments other than common stock, do not have trade and quote data available or do not have at least three months of trading history prior to the start of manipulation. The final sample is comprised of 160 instances of manipulation with complete data and sufficient trading history.

To the best of our knowledge, the only other published study to systematically examine stock market manipulation using a comprehensive sample of actual manipulation cases is that of Aggarwal and Wu (2006). In comparison to their data set we impose more constraining case selection criteria but employ a larger universe by considering Canadian stock exchanges as well as those of the United States. The major differences in selection criteria are that we do not consider cases from over-the-counter markets and limit our study to trade-based closing price manipulation, whereas Aggarwal and Wu (2006) examine “pump-and-dump” manipulation schemes. Aggarwal and Wu (2006) obtain a sample of 51 manipulated stocks with complete market data for their empirical analysis¹⁶

¹⁵ We also obtain a list of the case names and filing dates of all the instances of market manipulation against which the SEC took legal action in the fiscal years 1999 to 2005 from the appendices of SEC annual reports. We manually examine the litigation releases of each case in this list to identify instances of closing price manipulation.

¹⁶ From manipulation cases pursued by the SEC between January 1990 and October 2001.

whereas we obtain 160 instances of closing price manipulation with complete market data.

We couple each instance of manipulation with intra-day trade and quote data that we obtain from a Reuters database maintained by the Securities Industry Research Centre of Asia-Pacific (SIRCA). From this database we also obtain trade and quote data on all of the stocks in each of the four aforementioned markets. We filter these data to remove erroneous entries and stock-days that do not contain at least one trade and one quote. Each of the four stock exchanges represented in our sample during the time period we examine has a simple closing price mechanism. The closing price is the price of the last trade before the market closes at 16:00.^{17,18}

5. Empirical characterization of closing price manipulation

There are two main reasons for examining the empirical characteristics of closing price manipulation. First, it gives us a greater understanding of the impact manipulation has on markets, particularly by isolating this impact from unrelated day-end and seasonal effects. Second, it provides insight into how to detect manipulation by identifying

¹⁷ Although in theory the four exchanges close at 16:00, in practice there is some variation in this time and hence we calculate the closing time from the market data. We calculate the closing time as either the last encountered closing quote (these specifically flagged quotes are available in the data from the US markets) between 16:03 and 16:10 or, in the absence of a closing quote, 16:03 (for the Canadian markets and US data missing the closing quote). The design of this closing price calculation is such that it captures the last pre-close trades that occur not long after 16:00, in the case of a delayed close, and is early enough to not capture after close trades.

¹⁸ Subsequently the TSX introduced an automated closing call auction in 2004. Pagano and Schwartz (2003) show that the introduction of a closing call auction on the Paris Bourse led to improved price discovery at the market closings and Hillion and Suominen (2004), among others, state that a closing call auction reduces price manipulation. However, examples of closing price manipulation are still evident after the introduction of a closing call auction.

variables that differ significantly from their normal trading values in the presence of manipulation. Hence it forms the basis for the manipulation index construction.

First, we examine how manipulated stocks compare to all other stocks on the same exchange prior to the manipulation. Next, we examine how closing price manipulation impacts day-end trading characteristics and test our five hypotheses. Finally we examine the potential detection bias.

5.1 Characteristics of manipulated stock sample

Table 1 compares the sample of manipulated stocks to all other stocks on the same exchange. These statistics compare a two-month period of trading in each manipulated stock prior to the manipulation taking place, to trading in all other stocks on the corresponding exchange over the same time period. Medians are reported due to the significantly skewed distributions of most of the variables.

< INSERT TABLE 1 HERE >

These results show that our sample of manipulated stocks on the larger of the two exchanges in each country, the NYSE and the TSX, tend to be less liquid than the exchange median. Manipulated stocks on these exchanges trade fewer times per day and have larger spreads than the market median. On the other hand, our sample of manipulated stocks on the AMEX and the TSX-V tend to be more liquid than the

exchange median as indicated by the smaller spread, more trades per day and higher daily traded value.

5.2 Impact of manipulation on day-end trading characteristics

We examine the heterogeneous impacts of manipulation on day-end trading using robust methodology that controls for possible sample selection bias - difference-in-differences estimation and the matching method. Selection bias can arise from manipulators choosing stocks that systematically differ from other stocks in observable or unobservable characteristics, e.g. liquidity, or days that differ systematically from other days, e.g. month-end days.

We measure variables corresponding to each of our hypotheses over the end of the trading day, which is when closing price manipulation is most likely to occur. Return is calculated as the natural log of the closing price divided by the midpoint price at a specified time before the close as defined later. Price reversion is calculated from the closing price to the midpoint price the following morning at 11am to allow sufficient time from the open for price discovery to take place and any temporary volatility from the open to disappear. Trade frequency is used as a proxy for trading activity and is measured as the average number of trades per hour in the last part of the day. The spread at the close is measured proportional to the bid-ask midpoint at a specified point in time prior to the close. Trade size is the average dollar volume of trades at the end of the day. Formulae for these variables are provided in Appendix A.

In focusing on the end of the trading day we avoid diluting the measured impact of manipulation with normal trading activity. However, there is a large degree of variation in how late in the day closing price manipulation takes place. This presents a challenge for both characterizing and detecting manipulation. The closing price of a relatively liquid stock is most often manipulated very close to the close as sustaining the liquidity imbalance that is responsible for the inflated price is costly. In such cases the effects of manipulation are best captured by a short real-time interval prior to the close, such as the last 20 minutes of trading. In this context, the term ‘real-time’ refers to the use of minutes as the interval units of measure whereas ‘transaction-time’ refers to the use of trades as the interval units of measure. A thinly traded stock, on the other hand, can be manipulated with a single trade considerably earlier in the day. A short real-time interval would fail to capture the manipulator’s trades. Here, the use of a transaction-time interval would be more effective, for example, the last two trades of the day. If the interval used to characterize manipulation is too wide the effects of manipulation are diluted by normal trading activity¹⁹ and if the interval is too narrow some or all of the manipulator’s trades are missed.

To handle stocks of different levels of liquidity using a single measure we combine several real-time and transaction-time intervals taking values from the interval where manipulation is most likely to occur. The real-time intervals are the last 10, 15, 20, 30, 60 and 90 minutes prior to the close and the transaction-time intervals are from the last, the second last, third last and fourth last trades to the close. For each stock-day, variables

¹⁹ To illustrate this, consider a stock that usually trades at a rate of one trade every five minutes and has one additional trade made by a manipulator just before the close. The increase in trade frequency in the last 10 minutes is 50%, but in the last 30 minutes it is only 17%.

are calculated for the smallest real-time interval containing at least one trade²⁰ and the transaction-time interval that has the largest value of return from the bid-ask midpoint to closing price. The real-time interval is as small as possible to avoid diluting the effects of the manipulator's trades with normal trading activity. Trades made by manipulators are likely to have the greatest impact on the return from the bid-ask midpoint to closing price. Therefore the transaction-time interval is likely to contain the trades made by the manipulator, if manipulation is present, with the least amount of normal trading activity. For each variable we take the maximum of its values in the real-time and transaction-time intervals to obtain a single measure that can be applied across stocks of different levels of liquidity.²¹

The difference-in-differences estimator first computes changes in day-end variables on manipulation days relative to normal trading days for all stocks and then compares the differences of manipulated stocks to those of non-manipulated stocks.²² In effect, this estimator differences away stock- and day-specific effects leaving only the impact of manipulation. This is expressed in the following equation,

$$\Delta_{DD} = \{E[Y_{it_1}^M] - E[Y_{it_0}^M]\} - \{E[Y_{it_1}^0] - E[Y_{it_0}^0]\} \quad (1)$$

²⁰ If a stock has no trades in the 90 minute interval, then the variable value is taken from transaction-time analysis using the last trade.

²¹ We examine the robustness of the results to two alternate day-end interval definitions (the last 30 minutes of trading and the last four trades of the day) and find that the main results still hold.

²² The difference-in-differences estimator can provide a more robust selection-controlled estimate of the impact of a treatment than the commonly used Heckman selection estimators and instrumental variables estimators when longitudinal data are available (Blundell and Costa Dias 2000).

where, for the i th manipulation, Y_i^M and Y_i^0 are the values of a day-end variable for the manipulated stock and corresponding non-manipulated stocks respectively, time period t_1 is the day of the i th manipulation and t_0 is a period of 42 trading days ending one month prior to the date of the manipulation.

The first term, $\{E[Y_{it_1}^M] - E[Y_{it_0}^M]\}$, the before-after estimator for manipulated stocks, indicates how much larger the values of the day-end variables are on the day of manipulation relative to a two-month benchmark²³ of trading history in the same manipulated stock. This term differences away the effects of stock-specific characteristics thereby overcoming possible bias caused by manipulators selecting non-random stocks.

The second term, $\{E[Y_{it_1}^0] - E[Y_{it_0}^0]\}$, is the before-after estimator for all non-manipulated stocks on the same exchange as the i th manipulation. When subtracted from the first term, any common trends in the market on that day are differenced away. This overcomes possible bias caused by manipulators choosing non-random days, such as month-end days.

< INSERT TABLE 2 HERE >

²³ The length of this benchmark is somewhat arbitrary with a trade-off of not being responsive to changes in market characteristics through time if made too long and not being representative of normal inter-day variation if made too short. The benchmark is lagged by one month so that any abnormal trading or other forms of market misconduct prior to the manipulation reported in a litigation release is excluded.

Table 2 reports the difference-in-differences estimates implemented using medians due to the skewed distributions of the day-end variables.²⁴ As discussed previously, the impact of manipulation is likely to be heterogeneous in factors such as the liquidity of the stock as well as the incentive to manipulate and the amount of funds available to the manipulator. Therefore, in Table 2 we also analyze stocks by the type of closing price manipulation and the manipulated stock's turnover. From the information in the litigation releases we divide the cases into manipulation that takes place over consecutive days and manipulation as separate occurrences on month-end days.²⁵ The manipulator in each of these types has different incentives and is likely to target stocks with different characteristics. Also, it is likely that manipulators affecting closing prices over several consecutive days will have less funds available per day of manipulation than those manipulating prices only on month-end days. High turnover stocks are defined as having an average of more than 10 trades per day in the benchmark period whereas low turnover stocks have less than 10.

The before-after estimates reported in Panel C show highly statistically and economically significant increases in each of the day-end variables for manipulated stocks on the day of manipulation relative to their trading activity prior to manipulation. The before-after

²⁴ As Harris (2005) documents, the difference-in-differences model can be estimated using the panel regression model: $Y_{it} = \beta_0 + \beta_D D_{it} + \mu_i + \mu_t + \varepsilon_{it}$ where β_D is the impact estimator, D_{it} is an indicator for a manipulated stock-day and the μ terms are the panel data terms that pick up stock- and time-specific effects. Estimating this model we find similar results to those reported in Table 2.

²⁵ An example of the first type of manipulation is influencing the price of a seasoned equity issue that is based on the average closing price over a certain period. See SEC v. Baron Capital Inc, Baron, Schneider and Blenke: Administrative proceeding file number 3-11096 (<http://www.sec.gov/litigation/admin/34-47751.htm>). An example of the second type is a fund manager manipulating closing prices at the end of a reporting period. See OSC litigation releases in the matter of RT Capital Management Inc et al. (http://www.osc.gov.on.ca/Enforcement/Proceedings/SOA/soa_20000629_rtcapitaletal.jsp).

estimates for stocks that do not experience manipulation (Panel D) are all near zero suggesting there are no strong market-wide trends on the manipulation days that can explain the significant increases in day-end variables for manipulated stocks. This is confirmed by Panel E which shows manipulation causes a significant increase in returns, price reversions, trade frequency and spreads after controlling for stock- and time-specific effects.

Examining the heterogeneous effects of manipulation, an interesting result is that low turnover stocks experience a much larger increase in day-end returns in the presence of manipulation compared to high turnover stocks (2.18% and 1.07% respectively). Low turnover stocks are likely to have less depth in the order book and hence a large trade is expected to have a more substantial price impact. In addition to this the manipulator of a low turnover stock has to compete with fewer trades for control over the price and therefore the manipulator is more likely to be successful in making the last trade of the day. Consistent with this result low turnover stocks also exhibit the largest price reversion from the closing price to the following morning. This finding is consistent with studies that conclude low turnover stocks are more likely targets for manipulation such as Aggarwal and Wu (2006).

The before-after estimator for manipulated stocks shows that day-end trades are significantly larger (44.5%) when stocks are manipulated on month-end days relative to the trading history of those stocks. Much of this increase is explained by the time-

specific effect that trades are larger on month-end days regardless of manipulation. An increase of 15.5% in the size of month-end trades is attributable to manipulation.

The increase in day-end trade size when stocks are manipulated on month-end days combined with a proportionally larger increase in day-end trade frequency suggests that month-end day manipulators invest more money into inflating a closing price than manipulators influencing prices over several consecutive days. An explanation for this is that when manipulating a stock over a period of consecutive days rather than once off on a month-end day, the manipulator has to make many more purchases of the stock. In such a case a manipulator with limited resources can only afford to make smaller trades. A month-end day manipulator on the other hand is likely to be able to make large, aggressive trades. This difference may also be partly explained by the strength of the incentive to manipulate. Aggressive closing price manipulation increases the probability of detection. The manipulators willing to bear this risk are likely to be those for whom manipulation is most profitable.

We examine the robustness of the previous results using an alternate methodology of matched stocks. We match each manipulated stock to 20 stocks from the same exchange. Similar to the methodology applied in Huang and Stoll (1996) the matched stocks are required to meet the price criterion in equation (1) and are selected as those stocks with the smallest scores of the loss function in equation (2).

$$\left| \frac{price^M - price^0}{(price^M + price^0)/2} \right| < 1 \quad (2)$$

$$\sum_{j=1}^2 \left(\frac{x_i^M - x_i^0}{(x_j^M + x_j^0)/2} \right)^2 \quad (3)$$

In equations (1) and (2) the superscripts M and 0 refer to manipulated and non-manipulated stocks (all other stocks on the corresponding exchange) respectively. The x_j are two liquidity related stock characteristics, that is, daily traded dollar value and mean daily spread. Both $price$ and the two stock characteristics are calculated over a two month period prior to the manipulation. The price criterion eliminates matching candidates for which price levels are extremely far apart and the loss function ensures matched stocks are of a similar level of liquidity.²⁶

<INSERT TABLE 3 HERE>

Table 3 compares the manipulated and matched stocks on the manipulation days. The cross-sectional differences between manipulated and matched stocks in Panel C show generally larger estimates of the impact of manipulation than the difference-in-differences. In particular, the estimated abnormal return increases from 1.41% to 2.25% and the abnormal spread increase from 0.37% to 0.57%. The day-end variable values for manipulated stocks on manipulated days are the same in each of the methods (Panel A in Tables 2 and 3), what differs is the benchmark to which these values are compared.

²⁶ The median difference in the closing prices of the manipulated and matched stocks is 4.9% and in each of the trading characteristics, *trades per day*, *daily traded dollar value* and *mean daily spread*, the median differences are all less than 4% suggesting the matching is relatively precise.

The benchmark matched stocks show reasonable values of the day-end variables – small positive day-end returns with smaller overnight price continuation, near zero abnormal trade sizes and consistent trade frequency and spreads across the manipulation types and levels of turnover. Month-end days display slightly higher trade frequencies and lower spreads. The difference-of-differences estimator on the other hand incorporates both cross-sectional and trading history benchmarks. As with the matched stocks, the cross-sectional benchmark (reported in Table 2 Panel D as before-after estimates) displays reasonable values. The before-after estimates are all near zero with the main deviation from this trend being increased trade frequency on month-end days as previously. On the other hand, the trading history benchmark for manipulated stocks (Table 2 Panel B) contains abnormal values that may be explained by undetected or unreported manipulation. Day-end returns and trade frequencies are significantly larger and trade sizes significantly smaller compared to the matched stock benchmark particularly for consecutive manipulations. A possible explanation for these abnormal values is that some stocks were manipulated prior to the first manipulation instance identified in the litigation releases. This would downward bias the difference-in-differences estimated impact of manipulation and explain why the matched stock method shows generally larger estimates of the impact of manipulation.

The finding that low turnover stocks experience larger abnormal day-end returns and price reversions is supported by the results of the matched stock method. Abnormal day-end trade size for month-end manipulations is significantly positive (18.2%) and of a

similar magnitude to the finding using the difference-in-differences. Manipulation of a stock over consecutive days is estimated to decrease the average size of trades by 22.8% using the stock matching method. We place greater confidence in this estimate because of the possible influence of unreported consecutive manipulation on the difference-in-differences estimate.

The use of two methods in conjunction with generally consistent findings allows us to place more confidence in our estimates of the impact of manipulation. For consecutive manipulations where there appears to be undetected manipulation in the trading history benchmark and there are no systematic time-specific effects the matched stock method estimates are more reasonable. For manipulations on month-end days where there is no evidence of manipulation in the trading history benchmark and time-specific effects do appear to be significant the difference-in-differences estimates are more reasonable.

Our methodology allows us to isolate the effect of manipulation from other day-end and seasonal effects, thereby overcoming a limitation of other studies. The magnitude of the impact of manipulation is very large compared to normal trading. Manipulation causes abnormal day-end returns of between 1.6 and 2.5 percent, that is, approximately five times larger than their usual levels and prices revert approximately the same amount the following morning. Trading frequencies more than triple and spreads increase by between 0.11 and 0.62 of a percent in the presence of manipulation. Closing price manipulation on month-end days increases the average size of trades whereas manipulation of a stock over consecutive days decreases the average size of trades.

Therefore, the results support all our hypotheses on the impact of closing price manipulation.

5.3 Examination of potential detection bias

As with all forms of crime and misconduct not all market manipulation is detected. Our sample of detected manipulation cases is dependent on the detection process thus leading to a potential bias in making inferences about all manipulation cases.²⁷ This bias becomes particularly problematic when some aspect of the detection process is correlated with the effects being examined (Feinstein, 1990). Meulbroek and Hart (1997) view this as an endogeneity problem in addressing the question of whether insider trading leads to larger takeover premia using a sample of illegal insider trading cases prosecuted by the SEC. If takeovers with higher premia are more likely to be investigated by the SEC for insider trading then high premia takeovers will be overrepresented in the detected insider trading sample making it difficult to disentangle any effect of insider trading from effects caused by the detection process.

In the case of closing price manipulation, days with abnormal price movements and increased volume are more likely to be investigated by the market regulator and therefore overrepresented in the detected manipulation sample. Hence, detected manipulation cases are likely to have an upward bias in such variables related to detection.

²⁷ The bias caused by incomplete detection is well documented by Feinstein (1990 and 1991) who develops an econometric technique for detection controlled estimation based on a study by Poirier (1980).

Fortunately, by analyzing separate instances of closing manipulation (i.e. a particular stock manipulated on a particular day) rather than cases (containing multiple instances of manipulation) our sample is better suited to addressing the detection bias than that of Aggarwal and Wu (2006) and Meulbroek and Hart (1997). This is because only a relatively small proportion of the instances of manipulation would have been ‘directly’ detected by the market regulator. Each of the six manipulation cases in our sample contain on average 27 instances of closing price manipulation. Manipulation is likely to be ‘directly’ detected by a regulator that observes a pattern of a few of the most abnormal price and volume movements and is able to trace the trading activity around those abnormalities to a particular trader or group of traders. Once a trader has been detected for manipulating prices, further investigation of their trading records often reveals other instances of manipulation, attempted manipulation or conspiring manipulators that would have otherwise remained undetected. As a result of this ‘indirect’ detection mechanism a significant proportion of the manipulation instances in our sample are empirically equivalent to undetected manipulation and can be used to assess the detection bias.

Further evidence of the existence of the ‘indirect’ detection process is that the manipulation sample contains instances where day-end returns are zero or even negative. These instances represent less successful or failed attempts at manipulation that could only have been uncovered ‘indirectly’ but are included in the sample.

For each of the six cases of manipulation, we remove the five instances with the largest day-end returns (using the day-end return measure from the previous subsection). These

can be regarded as the instances most likely to have been ‘directly’ detected and to have triggered investigation. The remaining instances, used as a proxy for undetected manipulation, are then analyzed using the same methodology as in the previous subsection with the results reported in Table 4.

< INSERT TABLE 4 HERE >

The excess day-end returns, trade frequencies, spreads and price reversions in the presence of ‘indirectly’ detected manipulation are all significantly positive (at the 1% level) with magnitudes of economic significance suggesting manipulation does have the hypothesized effects independent of the detection process. With regard to abnormal day-end trade size, the conclusion of the previous subsection still holds although not reported in Table 3 (in the ‘indirectly’ detected sample month-end manipulation day-end trades are 15.5% larger and consecutive manipulation day-end trades are 29.0% smaller than in normal trading). The largest difference between the two samples is in excess return consistent with the fact that the ‘indirectly’ detected sample has had the highest day-end return observations removed.

The results using the reduced sample do not represent all manipulation as the removal of the most successful manipulations from each case creates a downward bias. Rather, the reduced sample is representative of undetected manipulation; the full sample is representative of all detected manipulation combined with some undetected

manipulation; thus giving estimates of lower and upper bounds within which the effects of all manipulation lie.

It is worth noting one more source of bias. If the benchmarks against which the manipulation instances are compared, presumed to represent normal trading, contain undetected manipulation this will cause a downward bias on the estimated effects of manipulation.

6. Closing price manipulation index

The finding of the previous section that returns, spreads, trading frequencies and price reversions all increase significantly in the presence of manipulation suggests these variables can be used to distinguish manipulated closing prices from those occurring in normal trading. Therefore, we define components of the manipulation index from these variables. Next, we define the functional form of the index and perform logistic regression to obtain weights for the components. Finally, we analyze the classification characteristics of the index out of market and out of time and perform robustness tests.

6.1 Index components

The distributions of variables such as trade frequency, return and spread differ across stocks, markets and time periods in both central tendency and dispersion. Therefore, an index based on the absolute values of such variables would only be applicable to the time period, market and characteristics of the stocks used to estimate the index model. Such

an index is of severely limited use from both academic and regulator points of view. In order to make inferences across different stocks, markets and time, these factors must not cause systematic differences in the value of the index.

The difference-in-differences estimators used in the previous section provide a good framework for identifying abnormal variable values while controlling for stock- and time-specific effects. By differencing on a stock's own trading history then on market wide conditions, difference-in-differences estimators overcome the issue that distributions of the day-end variables differ in central tendency. However, this does not address the fact that these distributions also differ in dispersion. For example, volatile stocks (and therefore volatile markets and time periods) more frequently cause large absolute values of the difference-in-differences estimators. An index based on the standard difference-in-differences estimators would therefore result in more manipulation alerts in volatile stocks than in stable stocks.

We therefore introduce a modified difference-in-differences estimator that uses sign statistics (from non-parametric sign tests) to standardize the differences between the examined stock-day that stock's trading history. The sign statistics combine each set of differences into one standardized measure of how abnormal (in the positive direction) the underlying day-end variables are for the stock-day being examined relative to that stock's trading history.²⁸

²⁸ In unreported results we substitute the sign statistic for non-parametric Wilcoxon signed-rank statistics and robust parametric winsorized means. We find that the index using the sign statistic is superior in classification accuracy.

The sign statistics for the day-end variables used in the previous section ($i=return, reversion, frequency, spread$) are defined as follows.

$$S_i = \frac{n_+ - n_-}{2} \quad (4)$$

where n_+ is the number of differences that are positive and similarly n_- is the number differences that are negative. The period of trading history is the same as in the previous section, that is, 42 trading days ending one month prior to the examined day, allowing detection of an entire month of manipulated closing prices before manipulated days appear in the benchmark. Hence, for each variable, there are 42 differences and the sign statistics are standardized to the range -21 to +21. A sign statistic score of -21 indicates the value of that variable is considerably less than in normal trading and +21 indicates a considerably higher value than normal. Based on the findings of the previous section that day-end returns, spreads, trading frequencies and price reversions all increase significantly in the presence of manipulation, the sign statistics of differences corresponding to these variables will be significantly positive for manipulated stock-days whereas they will be on average zero for non-manipulated days.

Differencing the sign statistic for a stock being examined from the cross-sectional median sign statistic on the same day controls for market trends and gives the following modified difference-in-differences estimator, the *difference-in-signs*.

$$\Delta_i^{sign} = S_i - med_s(S_{si}) \quad (5)$$

where s_i is the sign statistic for variable i on the examined stock-day and $med_s(S_{s_i})$ is the median sign statistic for all other stocks, s , on the same exchange and day.

6.2 Index functional form and coefficients

The functional form of the index is derived from the following logit model used to estimate optimal weights for the index components:

$$\ln\left(\frac{P}{1-P}\right) = \alpha + \beta_1 \Delta_{return}^{sign} + \beta_2 \Delta_{reversion}^{sign} + \beta_3 \Delta_{frequency}^{sign} + \beta_4 \Delta_{spread}^{sign} + \varepsilon \quad (6)$$

where $\ln\left(\frac{P}{1-P}\right)$ is the log-odds of the probability of manipulation, P , and the Δ_i^{sign} are the difference-in-signs estimators defined in equation (5). This model assumes the natural logarithm of the odds of manipulation is linearly related to the difference-in-signs statistics. An attractive feature of the logit model is the degree of non-linearity between the probability of manipulation and the explanatory variables as well as the imposition of only relatively unrestrictive assumptions.

We estimate the coefficients of this model by performing binary logistic regression using manipulated and non-manipulated stock-days. The non-manipulated stock-days (n=231,896) are obtained by taking, for each manipulated stock-day (n=160), all other stocks on the corresponding exchange on that day. Consequently, the non-manipulated stock-days are an accurate match of the manipulated stock-days by market and time.

Table 5 reports the results of the regression. All coefficient estimates are statistically significant at the one percent confidence level and the signs are consistent with expectations. That is, abnormally positive day-end return, trade frequency, spread or price reversion increases the probability that a closing price has been manipulated.

< INSERT TABLE 5 HERE >

The manipulation index is derived from the regression model by setting the index equal to the probability of manipulation. Rearranging the regression equation and inserting the coefficient estimates we obtain the following index.

$$I_{manip} = \frac{1}{1 + e^{-(7.7 + 4.4\Delta_{return}^{sign} + 3.9\Delta_{reversion}^{sign} + 9.0\Delta_{frequency}^{sign} + 2.1\Delta_{spread}^{sign})}} \quad (7)$$

The index, I_{manip} , varies between zero and one representing the probability of a closing price manipulation.²⁹ A threshold value of I_{manip} can be chosen for classifying a stock-day as manipulated depending on the desired trade-off between type I and type II errors, that is, false-positives and false-negatives. The ability to easily adjust the proportions of false-positives and false-negatives is of importance to regulators who have limited resources to investigate suspected market misconduct.

²⁹ If the population rate of manipulation differs from the proportion of manipulation to non-manipulation cases used in the regression the constant must be adjusted to obtain unbiased probabilities (see Joanes (1993)). However, this is not required when the index is used as a classifier using a classification threshold chosen to obtain the desired type I to type II error tradeoff. This also does not affect the ROC curve analysis of classification characteristics.

As well as its use as a dichotomous classifier of manipulation, the index also measures the intensity of manipulation in terms of its adverse effects on the market. The index is increasing in the abnormality of day-end return, trade frequency, price reversion and spread. Excessive day-end return and price reversion are adverse effects of manipulation because they represent the extent to which a price has been driven away from its natural level and hence the magnitude of the errors in valuations based on closing prices. Increased trade frequency is an indication of the proportion of trades made by the manipulator and the uncertainty induced by the actions of the manipulator in what the true price should be – another adverse effect of manipulation. Finally, increased spread is an adverse effect as it represents increased cost of trading.

6.3 Validation and robustness testing

We analyze the out-of-sample classification accuracy of the manipulation index both out of market and out of time. Out of market analysis tests the accuracy of the index in predicting manipulation on markets not used in its estimation. Similarly, out of time analysis tests the index in a period of time not used in fitting it. These analyses demonstrate the practical applicability of the index. As discussed previously, data on actual manipulation cases is very difficult to obtain and in many markets it is not made publicly available. Hence, for the majority of world markets it is not possible to individually estimate the index for each market. Good out of market performance also allows this index to be applied in cross-market studies without bias. One practical use of

the index is to estimate it on historic data and then apply it to predicting manipulation forward in time. The ability to do this is verified by out-of-time analysis.

We divide the sample of manipulation cases and the corresponding non-manipulated stock-days into the four markets in which the manipulation occurred and into two time periods – earliest and latest – each containing half of the manipulation cases. For each market we calculate manipulation probabilities predicted by the index estimated on the other three markets. Similarly for the two time periods, we calculate manipulation probabilities for the later time period using the index estimated on the earlier time period and vice versa. We also perform leave-one-out cross-validation by in turn leaving out one case of manipulation and the corresponding non-manipulation stock-days, fitting the index to the rest of the data and calculating the manipulation probability for the left out data. The Receiver Operating Characteristics (ROC) curves generated by all three cross-validation techniques are shown in Figure 1.

<INSERT FIGURE 1 HERE>

The ROC curve is a performance measure independent of prior probabilities and classification thresholds.³⁰ It is a graphical representation of the trade-off between the proportion of true-positives, i.e. the sensitivity, and the proportion of false-positives, i.e. one minus the specificity. In the context of detecting manipulation, it describes the proportion of non-manipulated stock-days that will trigger manipulation alerts in order

³⁰ For a more detailed description of ROC curves applied in a financial modeling context see Tang and Chi (2005) and Stein (2005).

for the test to detect a certain proportion of actual manipulation. A test with the characteristics of any point on the ROC curve can be obtained by choosing the corresponding classification threshold. The area under the ROC curve (AUROC) is a robust measure by which to compare the performance of different classifiers when used on the same sample or, as in this case, the performance of one classifier across different samples. The AUROC represents the probability of correct prediction and is equivalent to the Mann-Whitney-Wilcoxon two-independent sample non-parametric test statistic (Hanley and McNeil, 1982).

The ROC curves under all three cross-validation regimes are significantly above the ascending diagonal line that represents a classifier only as good as chance. Consistent with this, the lower bounds of the 95% confidence intervals for the AUROC shown in Table 5 are well above 0.5 indicating the index performs considerably better than chance in predicting manipulation out of market and out of time. Table 5 also shows that the 95% confidence intervals for the AUROC of the three cross-validation techniques overlap and that the point estimates differ by less than two percent. This is strong evidence that the index is robust to different markets and time periods and can, with a relatively high level of accuracy, predict manipulation in markets and time periods not used in its estimation.

<INSERT TABLE 6 HERE>

To provide an example of the accuracy of the index at a point on the leave-one-out cross-validation ROC curve that may be used in a regulatory application, a threshold value of $I_{manip}=0.78$ results in approximately 79% of manipulated stock-days classified correctly with 22% of non-manipulated stock-days being misclassified as manipulated. More realistically a market regulator with limited resources would first investigate cases with the highest probability of manipulation scores and continue to investigate lower probability cases as far as their resources allow. Higher index scores have a lower probability of misclassification.

Two systematic components of the false-positive rate are late-day news and undetected manipulation. With regard to the latter, it is likely that the non-manipulated sample we use does contain some manipulated stock-days that have not been prosecuted. This causes the classification accuracy to be understated as the index should classify these as manipulated closing prices although in the data they are labeled not manipulated.

Late-day news is likely to create abnormal day-end trading activity that may resemble manipulation and therefore lead to false-positive classification. In a regulatory application this is relatively easily managed by checking for late-day news when examining manipulation alerts. In an academic application of the index, this component of the error can be minimized by coupling the index with a news database and disregarding manipulation classifications that coincide with late-day news.

This analysis of the index's classification characteristics uses the full sample of detected manipulation instances. As discussed previously, this set contains many indirectly detected instances including failed manipulations in which day-end return is negative despite the manipulator's intending to increase the closing price. The implication of this is that we analyze the ability to detect all manipulation attempts rather than just successful manipulation. The accuracy of the index in detecting successful instances of manipulation is likely to be higher.

As an additional robustness test, we examine the stability of the index coefficients through time. We estimate the index on the earliest 80 manipulation cases and corresponding non-manipulation stock-days (half the sample). With each iteration, we add one tenth of the held-out cases chronologically and re-estimate the index. The result, shown in Figure 2, demonstrates that coefficients remain relatively stable through time suggesting the empirical characteristics of closing price manipulation have remained relatively unchanged in this sample of cases that spans several years. This result adds evidence to the usefulness of this index in making forward predictions when estimated on past data.

<INSERT FIGURE 2 HERE>

7. Conclusions

We characterize the impact of closing price manipulation on stock exchanges and develop an index to measure the probability that a closing price has been manipulated. Unlike previous studies we isolate the effect of closing price manipulation from other day-end and seasonal effects. We find that day-end returns, spreads, trading activity and price reversions all increase significantly in the presence of manipulation. We find interesting differences in the magnitudes of these impacts for different types of manipulation and different turnover of stocks, particularly in the effect of manipulation on trade size. We use methodology that controls for selection bias that may result from the non-random occurrence of manipulation and also demonstrate that our findings are robust to the potential incomplete detection bias. Based on these findings we construct an index of closing price manipulation using logistic regression of non-parametric measures. We demonstrate the robustness of this index to application out of time and out of market and obtain estimates of its classification accuracy.

The manipulation index developed in this paper gives the probability that any particular stock's closing price was manipulated on any particular day. Such information is of use to regulators in a surveillance role or in enforcement as evidence of manipulation. Aggregating these individual manipulation probabilities through time, across markets or through stock cross-sections allows this index to be used as a proxy for the general level of closing price manipulation in a number of dimensions. This creates opportunities for a range of research. Theoretical models³¹ of market manipulation can be validated more

³¹ For example Kumar and Seppi (1992), Bernhardt et al. (2005), Hillion and Suominen (2004) and Felixson and Pelli (1999).

accurately than they have been to date as can empirical research that uses less rigorous proxies for manipulation. The relationship between manipulation and market design features, regulatory environment, and surveillance effort can be examined. A more thorough understanding of these relationships has implications for strategies to reduce the incidence of manipulation. The prevalence of the various motivations for manipulation can be quantified using this index by examining the relative frequencies with which particular kinds of days, such as option expiry days or month-end days, are manipulated. The characteristics of firms more frequently manipulated can be identified. These insights would allow more efficient use of scarce regulatory and surveillance resources.

References

- Aggarwal, Rajesh K., and Guojun Wu, 2006, Stock market manipulations, *Journal of Business* 79, 1915-1953.
- Allen, Franklin and Douglas Gale, 1992, Stock-price manipulation, *The Review of Financial Studies* 5, 503-529.
- Allen, Franklin, Lubomir Litov, and Jianping Mei, 2006, Large investors, price manipulation, and limits to arbitrage: Anatomy of market corners, SSRN Working paper 01/14/2006.
- Ariel, Robert A., 1987, A monthly effect in stock returns, *Journal of Financial Economics* 18, 161-174.
- Bernhardt, Dan, and Ryan J. Davies, 2005, Painting the tape: Aggregate evidence. *Economics Letters* 89, 306-311.
- Bernhardt, Dan, Ryan J. Davies, and Harvey Westbrook Jr., 2005, Smart fund managers? Stupid money?, University of Illinois Working paper 03/21/2005.
- Blundell, Richard and Monica Costa Dias, 2000, Evaluation methods for non-experimental data, *Fiscal Studies* 21, 427-468.
- Carhart, Mark, Ron Kaniel, David Musto, and Adam Reed, 2002, Leaning for the tape: Evidence of gaming behavior in equity mutual funds, *Journal of Finance* 57, 661–693.
- Chamberlain, Trevor W., C. Sherman Cheung, and Clarence C.Y. Kwan, 1989, Expiration-day effects of index futures and options: Some Canadian evidence, *Financial Analysts Journal* 45, 67–71.
- Corredor, Pilar, Pedro Lechon, and Rafael Santamaria, 2001, Option-expiration effects in small markets: The Spanish Stock Exchange. *Journal of Futures Markets* 21, 905–928.
- Feinstein, Jonathan S., 1990, Detection controlled estimation, *Journal of Law and Economics* 33, 233-276.
- Feinstein, Jonathan S., 1991, An econometric analysis of income tax evasion and its detection, *Rand Journal of Economics* 22, 14-35.
- Felixson, Karl, and Anders Pelli, 1999, Day end returns – stock price manipulation, *Journal of Multinational Financial Management* 9, 95-127.
- Hanley, James A., and Barbara J. McNeil, 1982, The meaning and use of the area under a receiver operating characteristics curve, *Radiology* 143, 29–36.

- Harris, Lawrence, 1989, A day-end transaction price anomaly, *Journal of Financial and Quantitative Analysis* 24, 29-45.
- Harris, Richard, 2005, Economics of the workplace: Special issue editorial, *Scottish Journal of Political Economy* 52, 323-343.
- Hillion, Pierre, and Matti Suominen, 2004, The manipulation of closing prices, *Journal of Financial Markets* 7, 351-75.
- Huang, Roger D. and Hans R. Stoll, 1996, Dealer versus auction markets: A paired comparison of execution costs on NASDAQ and the NYSE, *Journal of Financial Economics* 41, 313-357.
- Joanes, Derrick N., 1993, Reject inference applied to logistic regression for credit scoring, *Journal of Mathematics Applied in Business & Industry* 5, 35-43.
- Keim, Donald, 1983, Size-related anomalies and stock return seasonality: Further empirical evidence, *Journal of Financial Economics* 12, 13-32.
- Kumar, Praveen, and Duane J. Seppi, 1992, Futures manipulation with cash settlement, *Journal of Finance* 47, 1485-1502.
- Mei, Jianping, Guojun Wu, and Chunsheng Zhou, 2004, Behavior based manipulation – Theory and prosecution evidence, Unpublished manuscript, New York University.
- Meulbroek, Lisa K. and Carolyn Hart, 1997, The effect of illegal insider trading on takeover premia, *European Finance Review* 1, 51- 80.
- Pagano, Michael S., and Robert A. Schwartz, 2003, A closing call's impact on market quality at Euronext Paris, *Journal of Financial Economics* 68, 439-484.
- Poirier, Dale J., 1980, Partial observability in bivariate probit models, *Journal of Econometrics* 12, 209-217.
- Pritchard, Adam C., 2003, Self-regulation and securities markets, *Regulation* 26, 32-39.
- Ritter, Jay, 1988, The buying and selling behavior of individual investors at the turn of the year, *Journal of Finance* 43, 701-717.
- Roll, Richard W., 1983, Vast ist das? The turn of the year effect and the return premium of small firms, *Journal of Portfolio management* 9, 18-28.
- Stein, Roger M., 2005, The relationship between default prediction and lending profits: Integrating ROC analysis and loan pricing, *Journal of Banking and Finance* 29, 1213-1236.

Stoll, Hans R., and Robert E. Whaley, 1987, Program trading and expiration-day effects. *Financial Analysts Journal* 43, 16–28.

Stoll, Hans R., and Robert E. Whaley, 1991, Expiration-day effects: What has changed? *Financial Analysts Journal* 47, 58–72.

Tang, Tseng-Chung, and Li-Chiu Chi, 2005, Predicting multilateral trade credit risks: Comparisons of logit and fuzzy logic models using ROC curve analysis, *Expert Systems with Applications* 28, 547-556.

Thomas, S., 1998, End of day patterns on the Paris bourse after implementation of a call auction, *Global Equity Markets Conference Proceedings*, Bourse de Paris-NYSE.

Wood, Robert A., Thomas H. McNish, J. Keith Ord, 1985, An investigation of transactions data for NYSE stocks, *The Journal of Finance* 40, 723-739.

Xiaoyan Ni, Sophie, Neil D. Pearson, Allen M. Poteshman, 2005, Stock price clustering on option expiration dates, *Journal of Financial Economics* 78, 49-87.

Appendix A. Formulae

All variables are calculated in ‘real-time’ and ‘transaction-time’. The real-time intervals are defined by x , which takes the values of $x = 10, 15, 20, 30, 60, 90$ minutes prior to the close of the market. The transaction-time intervals are defined by y , which takes the values of $y = 1, 2, 3$ and 4 representing the last trade before the close, the second, third and fourth to last trades before the close respectively.

Formulae of day-end variables in real-time and transaction-time are as follows.

i	Real-time variable, $R_{i,x}$	Transaction-time variable, $T_{i,y}$
Return (%)	$\ln\left(\frac{P_{close}}{M_x}\right) \times 100$	$\ln\left(\frac{P_{close}}{M_y}\right) \times 100$
Price reversion (%)	$\ln\left(\frac{P_{do,close}}{M_{d1,morning}}\right) \times 100$	$\ln\left(\frac{P_{do,close}}{M_{d1,morning}}\right) \times 100$
Frequency (trades per hour)	$\left(\frac{n_x}{x}\right) \times 60$	$\left(\frac{y}{t_{close} - t_y}\right) \times 60$
Spread (%)	$\left(\frac{S_{close}}{M_x}\right) \times 100$	$\left(\frac{S_{close}}{M_y}\right) \times 100$
Abnormal trade value (%)	$\left(\frac{Value_x - Value_{daily}}{Value_{daily}}\right) \times 100$	$\left(\frac{Value_y - Value_{daily}}{Value_{daily}}\right) \times 100$

The other variables are defined as follows.

P_{close} is the closing price

M_x is the bid-ask midpoint x minutes before the close

M_y is the bid-ask midpoint just prior to the y^{th} last trade

$P_{do,close}$ is the closing price on the current day

$M_{d1,morning}$ is the bid-ask midpoint at 11am the following day

n_x is the number of trades in the last x minutes before the close

t_{close} is the time of the close

t_y is the time of the y^{th} last trade

S_{close} is the bid-ask spread at the close equal to the ask price minus the bid price

$Value_x$ is the mean value per trade of the trades in the last x minutes before the close

$Value_{daily}$ is the mean value per trade of all the values traded during the day

$Value_y$ is the mean value per trade of the last y trades before the close

The value of x used in the real-time analysis is the smallest of the intervals 15, 20, 30, 60 and 90 minutes prior to the close that has at least one trade in the interval. If a stock has no trades in the 90 minute interval, then the variable value is taken from transaction-time analysis using the last trade. This allows the interval to capture the trades that take place closest to the close whilst making the interval as small as possible so as to not dilute the effects of the manipulator's trades. The value of y in transaction-time is the value from the set $\{1, 2, 3, 4\}$ that maximises the return from midpoint to close. Trades made by manipulators are likely to have high values of return to the close and therefore this interval is likely to capture the manipulator's trades (if present) with the least amount of dilution from normal trading activity. The real-time and transaction-time variables are combined by taking the maximum of corresponding variables in both transaction-time and real-time.

Formulae of day-end variables that combine intervals from real-time and transaction-time are as follows.

	Real-time	Transaction-time
<p>Combined interval variable $i=1,2,\dots,5$ corresponding to the five previously defined variables</p>	$R_i^{combined} = R_{i,x} \mid$ $x = \min\{10,15,20,30,60,90\}$ <p>minutes for which there is at least one trade in the interval</p>	$T_i^{combined} = T_{i,y} \mid y$ <p>maximizes the value of</p> $\left[\ln\left(\frac{P_{last}}{M_y}\right) \times 100 \right]$
<p>Day-end variable $i=1,2,\dots,5$ corresponding to the five previously defined variables</p>	$Y_i = \max\{R_i^{combined}, T_i^{combined}\}$	

Table 1. Characteristics of manipulated stocks compared to all other stocks on the same market.

Rows (I) report the median values for manipulated stocks in a period of two-months ending one month prior to the manipulation date. Similarly, rows (II) report medians for non-manipulated stocks over the same two-month periods. Differences are calculated by subtracting (II) from (I). Differences in bold are significant at 1% and differences in italics are significant at 5% using Wilcoxon z-tests. *Number of cases* refers to the number of two-month periods used in calculating the medians. For manipulated stocks this is equal to the number of instances of manipulation and for non-manipulated stocks is equal to the number of instances of manipulation multiplied by the number of non-manipulated stocks on the market. *Mean daily spread* is calculated as the unweighted average of the bid-ask spreads for every quote during the day. AMEX is the American Stock Exchange, NYSE is the New York Stock Exchange, TSX is the Toronto Stock Exchange and TSX-V is the TSX Venture Exchange.

Market		Number of cases	Closing price (\$)	Trades per day	Mean trade frequency (trades per hour)	Daily traded value x\$1000	Mean trade value x\$100	Mean daily spread (%)
AMEX	Manipulated stocks (I)	29	10.25	10	1.45	70.5	61.8	2.4
	Non-manip. stocks (II)	11,629	7.38	5	0.76	30.1	55.5	2.7
	Difference (I-II)		2.88	5	0.69	40.4	6.3	-0.3
NYSE	Manipulated stocks (I)	31	18.39	19	2.87	266.1	132.6	0.7
	Non-manip. stocks (II)	106,299	19.38	80	12.25	1055.5	131.4	0.5
	Difference (I-II)		-0.98	-61	-9.37	-789.3	1.3	0.3
TSX	Manipulated stocks (I)	86	3.86	8	1.22	82.0	73.1	2.9
	Non-manip. stocks (II)	103,888	4.85	12	1.83	72.3	57.8	2.7
	Difference (I-II)		-0.99	-4	-0.61	9.6	15.2	0.2
TSX-V	Manipulated stocks (I)	14	1.85	6	0.84	12.3	20.8	3.5
	Non-manip. stocks (II)	10,080	0.36	6	0.92	11.9	18.9	6.1
	Difference (I-II)		1.49	0	-0.08	0.4	1.9	-2.6

Table 2. Impact of manipulation on day-end trading characteristics using difference-in-differences
 Difference-in-differences estimator implemented with medians,

$$\Delta_{DD} = med_i \{ [Y_{it_1}^M - med_d(Y_{it_0d}^M)] - med_s [Y_{ist_1}^0 - med_d(Y_{ist_0d}^0)] \}$$

(Panel E) and various sub-components of this estimator as follows. Panel A: $med_i(Y_{it_1}^M)$; Panel B: $med_i[med_d(Y_{it_0d}^M)]$; Panel C: $med_i[Y_{it_1}^M - med_d(Y_{it_0d}^M)]$; Panel D: $med_i\{med_s[Y_{ist_1}^0 - med_d(Y_{ist_0d}^0)]\}$; where index i represents the instances of manipulation, index s represents the non-manipulated stocks on the same market as manipulation i , index d represents the days in the pre-manipulation periods, subscript t_0 represents the pre-manipulation period of 42 trading days ending one month prior to manipulation i , subscript t_1 represents the day of manipulation i , superscript M represents the stock involved in manipulation i and 0 represents a non-manipulated stock traded on the same market as M, Y represents the day-end variables defined in Appendix A and med_x is the standard median operator applied across index x . High turnover stocks are defined as having more than 10 trades per day on average in the benchmark period and vice versa. *Consecutive* refers to stocks that are manipulated over several consecutive days, *Month-end* refers to non-consecutive occurrences of manipulation on month-end days and n is the number of stock-days used in the calculation. In Panel C, D and E differences in bold are significant at 1% and differences in italics are significant at 5% using non-parametric sign tests.

Panel	Group	n	Return (%)	Price reversion (%)	Frequency (trades per hour)	Spread (%)	Abnormal trade value (%)
A: Manipulated stocks on manipulated days	ALL	160	2.60	1.70	13.03	3.16	0.0
	Consecutive	100	2.94	2.16	13.90	3.33	-28.7
	Month-end	60	2.20	1.10	12.00	2.26	37.8
	High turnover	109	2.26	1.42	16.65	2.69	-10.7
	Low turnover	51	3.49	2.10	11.23	3.55	1.9
B: Manipulated stocks prior to manipulation	ALL	6,720	1.25	0.00	5.63	2.76	-10.2
	Consecutive	4,200	1.96	0.15	5.63	2.76	-10.5
	Month-end	2,520	0.33	0.00	1.67	2.36	0.0
	High turnover	4,578	1.25	-0.15	5.63	2.42	-18.3
	Low turnover	2,142	0.84	0.10	1.00	2.97	0.0
C: Before-after estimator for manipulated stocks	ALL	6,880	1.42	1.55	10.03	0.46	<i>12.6</i>
	Consecutive	4,300	1.35	2.14	10.39	0.64	1.0
	Month-end	2,580	1.76	1.07	8.68	0.14	44.5
	High turnover	4,687	1.01	1.21	8.84	0.53	18.1
	Low turnover	2,193	2.12	1.89	10.23	0.20	5.9
D: Before-after estimator for non-manipulated stocks	ALL	5,537,712	0.00	0.00	0.18	0.00	0.0
	Consecutive	3,776,776	0.00	0.00	0.00	0.03	0.0
	Month-end	1,760,936	0.04	-0.40	1.12	-0.01	3.8
	High turnover	4,032,368	0.00	0.00	0.04	0.04	0.0
	Low turnover	1,505,344	0.01	-0.37	0.77	-0.04	0.0
E: Median difference-in-differences estimator	ALL	5,544,592	1.41	1.85	9.18	0.37	4.8
	Consecutive	3,781,076	1.28	1.97	9.92	0.70	-0.8
	Month-end	1,763,516	1.62	1.65	7.60	0.11	15.5
	High turnover	4,037,055	1.07	1.43	10.07	<i>0.37</i>	4.9
	Low turnover	1,507,537	2.18	2.34	8.89	0.34	0.0

Table 3. Impact of manipulation on day-end trading characteristics using matched stocks

Medians of day-end variables on manipulation days for manipulated stocks (Panel A), matched stocks (Panel B) and differences between manipulated stocks and matched stocks calculated as manipulation value less benchmark value (Panel C). High turnover stocks are defined as having more than 10 trades per day on average in the benchmark period and vice versa. *Consecutive* refers to stocks that are manipulated over several consecutive days, *Month-end* refers to non-consecutive occurrences of manipulation on month-end days and *n* is the number of stock-days used in the calculation. The variables are defined in Appendix A. *n* is the In Panel C differences in bold are significant at 1% and differences in italics are significant at 5% using non-parametric sign tests.

Panel	Group	n	Return (%)	Price reversion (%)	Frequency (trades per hour)	Spread (%)	Abnormal trade value (%)
A: Manipulated stocks on manipulation days (I)	ALL	160	2.60	1.70	13.03	3.16	0.0
	Consecutive	100	2.94	2.16	13.90	3.33	-28.7
	Month-end	60	2.20	1.10	12.00	2.26	37.8
	High turnover	109	2.26	1.42	16.65	2.69	-10.7
	Low turnover	51	3.49	2.10	11.23	3.55	1.9
B: Matched stocks on manipulation days (II)	ALL	3,200	0.34	-0.05	3.71	2.28	0.0
	Consecutive	2,000	0.40	-0.04	3.26	2.64	-2.1
	Month-end	1,200	0.32	-0.05	5.91	1.26	2.2
	High turnover	2,180	0.31	-0.03	4.00	2.26	-0.1
	Low turnover	1,020	0.44	-0.17	1.59	2.51	0.0
C: Cross-sectional differences (I-II)	ALL	3,360	2.25	1.99	10.22	0.57	-5.5
	Consecutive	2,100	2.50	2.27	11.08	<i>0.62</i>	-22.8
	Month-end	1,260	1.72	1.37	6.66	0.51	18.2
	High turnover	2,289	1.91	1.42	11.18	0.56	-12.5
	Low turnover	1,071	2.77	2.63	7.86	<i>0.72</i>	0.0

Table 4. Examination of potential detection bias

The excess variables in Panel A are median difference-in-differences estimates as per Table 2 Panel E. The excess variables in Panel B are median cross-sectional matched stock differences as per Table 3 Panel C. *All manipulation* includes every instance of manipulation identified from the litigation releases and *Undetected proxy* excludes from the full manipulation sample five instances from each case of manipulation with the greatest absolute day-end return. *n* is the number of instances of closing price manipulation. Differences in bold are significant at 1% and differences in italics are significant at 5% using non-parametric sign tests.

	Sample	n	Excess return (%)	Excess price reversion (%)	Excess frequency (trades per hour)	Excess spread (%)	Excess abnormal trade value (%)
Panel A:	All						
Median	manipulation	160	1.41	1.85	9.18	0.37	4.8
difference-in-	Undetected						
differences	proxy	130	0.92	1.71	9.56	0.34	-0.4
Panel B:	All						
Median	manipulation	160	2.25	1.99	10.22	0.57	-5.5
matched stock	Undetected						
differences	proxy	130	1.77	1.58	9.63	0.56	-11.5

Table 5. Index coefficients from logistic regression

Binary logistic regression of manipulated (n=160) and non-manipulated stock-days (n=231,896) estimating the regression model:

$$\ln\left(\frac{P}{1-P}\right) = \alpha + \beta_1 \Delta_{return}^{sign} + \beta_2 \Delta_{reversion}^{sign} + \beta_3 \Delta_{frequency}^{sign} + \beta_4 \Delta_{spread}^{sign} + \varepsilon$$

where $\ln\left(\frac{P}{1-P}\right)$ is the log-odds of the probability of manipulation and Δ_i^{sign} are the difference-in-signs estimators defined as:

$$\Delta_i^{sign} = S_i - med_s(S_{s_i})$$

where $med_s(S_{s_i})$ is the median sign statistic for all other stocks, s , on the corresponding market. The sign statistics are standardized differences between the stock-day being examined and each of the stock-days in a 42 trading day period and are scaled by a factor of 100.

Variable	Estimate	p-value
Constant	-7.68	< 0.0001
Δ_{return}^{sign}	4.35	< 0.0001
$\Delta_{reversion}^{sign}$	3.91	< 0.0001
$\Delta_{frequency}^{sign}$	8.97	< 0.0001
Δ_{spread}^{sign}	2.11	0.001

Table 6. Comparison of the manipulation index classification performance out of time and out of market

AUROC is the area under the ROC curves in Figure 1. Leave-one-out cross-validation is performed by in turn leaving out one case of manipulation and the corresponding non-manipulation stock-days, fitting the index to the rest of the data and calculating the manipulation probability for the left out data. Out-of-time and (out-of-market) cross-validation is performed by dividing the manipulation cases and the corresponding non-manipulated stock-days into the four markets in which the manipulation occurred and into two time periods – into two time periods (four markets) then in turn calculating the manipulation probabilities for one of the time periods (markets) predicted by the index estimated on the other time period (three markets). The p-values are for a non-parametric test of the null hypothesis that the area is equal to 0.5.

Cross-validation technique	AUROC	p-value	95% confidence interval for the area	
			Lower bound	Upper bound
Leave-one-out	0.836	< 0.0001	0.805	0.867
Out-of-time	0.823	< 0.0001	0.791	0.854
Out-of-market	0.817	< 0.0001	0.786	0.849

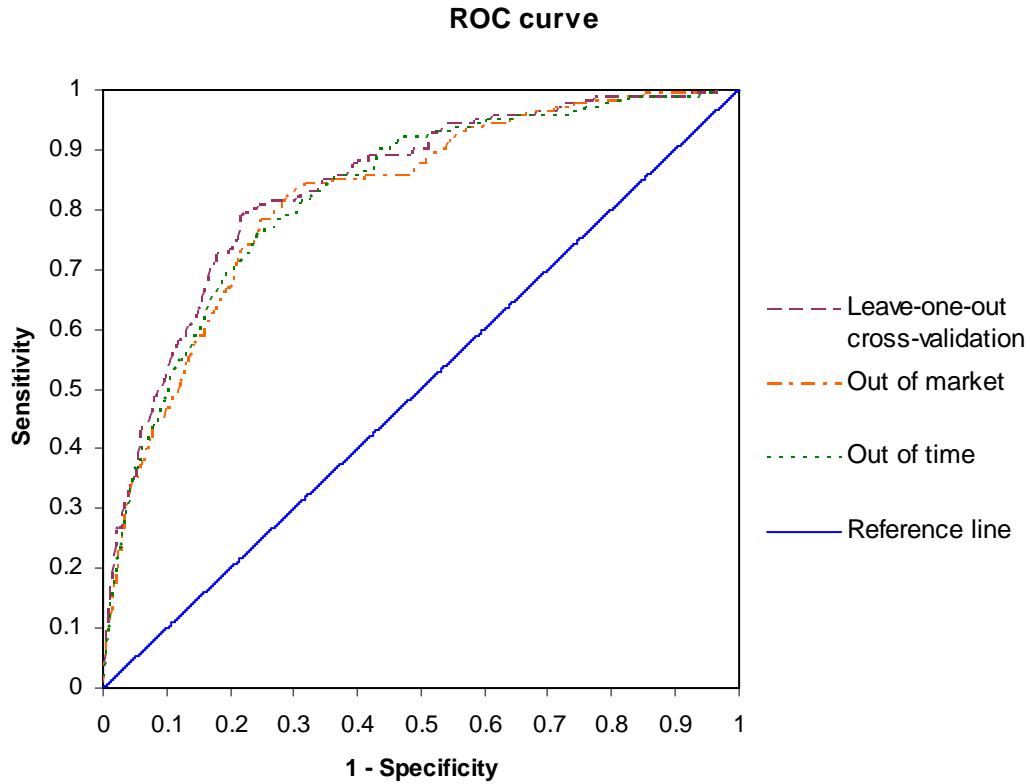


Figure 1. Out of sample classification characteristics of the manipulation index

ROC curves of the manipulation index for leave-one-out cross-validation, out-of-time cross-validation and out-of-sample cross-validation. Leave-one-out cross-validation is performed by in turn leaving out one case of manipulation and the corresponding non-manipulation stock-days, fitting the index to the rest of the data and calculating the manipulation probability for the left out data. Out-of-time and (out-of-market) cross-validation is performed by dividing the manipulation cases and the corresponding non-manipulated stock-days into the four markets in which the manipulation occurred and into two time periods – into two time periods (four markets) then in turn calculating the manipulation probabilities for one of the time periods (markets) predicted by the index estimated on the other time period (three markets). Sensitivity is the true-positive rate and 1-specificity is the false-positive rate.

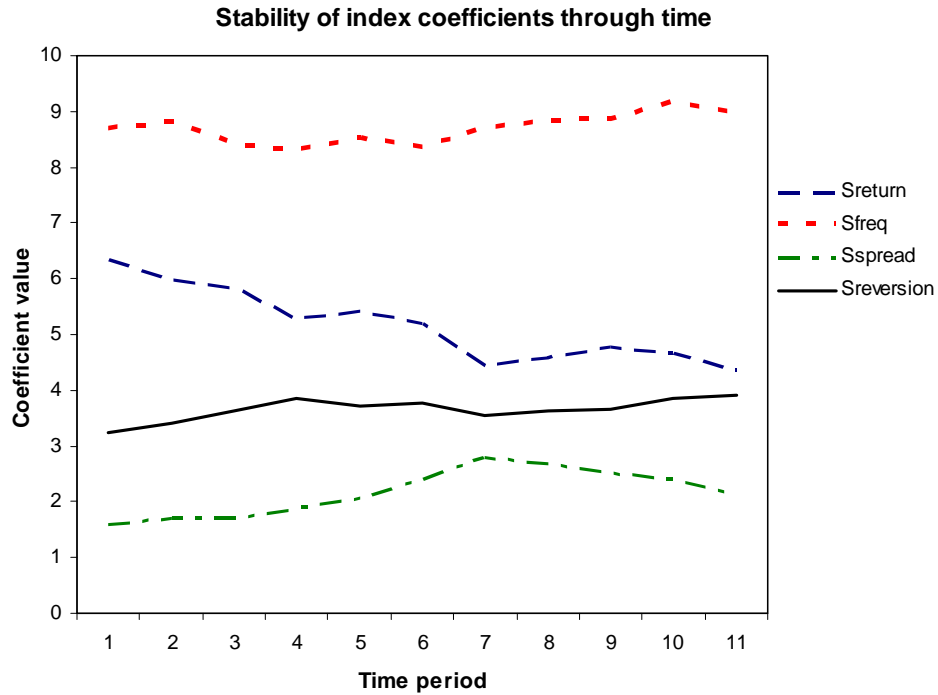


Figure 2. Stability of the manipulation index coefficients through time

We estimate the index on the earliest 80 manipulation cases and corresponding non-manipulation stock-days (Time period = 1) and with each iteration, we add one tenth of the hold-out cases chronologically and re-estimate the index. The coefficients of the Sign statistics corresponding to return (Sreturn), frequency (Sfreq), spread (Sspread) and price reversion (Sreversion) are plotted (y axis) for each iterative index re-estimation (x axis).