

# GALLA SALGANIK

---

Faculty of Economics and Business Administration and CentER, Tilburg University  
Warandelaan 2, Room 906, PO Box 90153, 5000 LE Tilburg, The Netherlands  
E-mail: G.Salganik @ uvt.nl

---

## EDUCATION

---

- 2007 - to date     Center for Economic Research, Tilburg University, The Netherlands  
                         Seeking Ph.D in Finance (expected in 2010)
- 2006 – 2007       Center for Economic Research, Tilburg University, The Netherlands  
                         M.Phil in Finance
- 2002 - 2004       Ben-Gurion University of the Negev, Israel  
                         M.B.A with Finance specialization
- 1998 - 2001       Ben-Gurion University of the Negev, Israel  
                         B.A in Health Systems Management

## ADDITIONAL EDUCATION

---

- 2007                London Business School, England  
                         Summer School in Corporate Finance
- 2003                Rains Management School, France  
                         Summer School in International Economics and Business
- 2002 - 2003       Bar-Ilan University, Israel  
                         Completion of prerequisites for Masters of Arts in Economics

## RESEARCH INTERESTS

---

Hedge Funds, Mutual Funds, Investor Behavior, Empirical Asset Pricing

## ACADEMIC EXPERIENCE

---

- 2007 – to date     Tilburg University, The Netherlands  
                         Teaching Assistant
- 2005 - 2006       Ben-Gurion University of the Negev, Israel  
                         Research and Teaching Assistant
- 2005 - 2006       Achva Academic College, Israel  
                         Teaching Assistant

## WORK EXPERIENCE

---

- 2005 - 2006      Koret Israel Economic Development Funds (KIEDF), Koret Fellows Program, Israel  
Research fellow in Israeli Ministry of Finance. The program provides annual fellowships to exemplary Israeli postgraduate students to serve as economic research assistants and to complete independent economic research on issues impeding private sector economic growth in Israel
- 2002 - 2004      Clalit Health Services, Israel  
Administrative manager of alternative medicine clinic. Inclusive management of the logistics and personnel (about 30 people). Responsibility for marketing, budget, Recruitment and purchasing. Establishment of additional branch
- 1999 - 2002      Clalit Health Services, Regional Clinic, Israel  
Operation management assistant. Efficiency analysis of operational and financial processes. Introduction and implementation of new working procedures

## ACADEMIC AWARDS AND GRANTS

---

Research fellowship grant, Koret Israel Economic Development Funds, 2005

## RESEARCH

---

### *Publications*

“Establishing Home-Based Businesses to Combat Poverty among Women in Israel”,  
KIEDF, Jerusalem, July 2006

### *Works in progress*

“Style Chasing by Hedge Fund Investors”, with Jenke R. Ter Horst

“Interrelations: Hedge Funds versus Mutual Funds”, with Jenke R. Ter Horst

## TEACHING

---

Finance for Premasters, undergraduate, Tilburg University, The Netherlands, fall 2007/8

Fundamentals of Finance, undergraduate, Tilburg University, The Netherlands, spring 2008

Securities analysis, graduate, Ben-Gurion University, Israel, TA, spring 2006

Fundamentals of Finance, graduate, Ben-Gurion University, Israel, TA, fall 2005

Fundamentals of Finance, undergraduate, Achva Academic College, Israel, TA, fall 2005

## CONFERENCES AND SEMINARS

---

P = Presentation

2008 Faculty Seminar, Finance Department, Tilburg University (P), The Netherlands

2006 Koret Foundation Annual Meeting (P), Israel

2002 National Quality Meeting of Health Service (P), Israel

## MISCELLANEOUS

---

Software: Eviews, MATLAB, Stata